



**Fleet**  
Management



# Fleet Management

Business Proposal

For

Subair

( United Arab Emirates )

<https://www.fleetmanagement.ae/>

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## Overview :

Our Vehicle Tracking System offers a suite of solutions encompassing both web and mobile applications, ensuring accessibility and functionality for all stakeholders involved. With a focus on real-time updates, intuitive reporting mechanisms, and seamless integration, our system empowers management to monitor and optimize services with unprecedented efficiency.

## Solution Brief

Our proposed solution integrates cutting-edge technology with customizable features tailored to meet the dynamic needs of transport management companies. Leveraging our expertise in GPS fleet management, we present a comprehensive Vehicle Tracking System designed to optimize fleet operations, enhance security, and streamline management processes





## Key features:

- **Customization:** Our system is adaptable to the unique requirements of each client, ensuring a tailored solution that aligns perfectly with operational needs.
- **Unified Platform:** Through a unified platform, both web and mobile applications provide a seamless experience, enabling administrators and transport managers to oversee operations from anywhere, at any time.
- **Real-time Updates:** With real-time tracking capabilities, stakeholders can monitor vehicle locations, status, and performance metrics, facilitating informed decision-making and proactive management strategies.
- **Security Measures:** Our GPS tracking devices offer enhanced security features, allowing for rapid response in the event of theft or unauthorized vehicle usage, thereby minimizing potential damages and losses.
- **Multi-language Capability:** Our platform supports multi-language capability, enabling users from diverse linguistic backgrounds to interact with the system in their preferred language. This feature enhances accessibility and user experience, catering to a global audience and facilitating seamless communication and collaboration across language barriers.
- To explore additional features, please click the link below.

<https://www.vehicletracking.qa/vehicle-tracking-software-feature/>



## Benefits to clients

- **Enhanced Efficiency:** By streamlining fleet management processes and providing instant access to critical information, our solution enhances operational efficiency and reduces administrative burdens
- **Improved Security:** With precise vehicle tracking and anti-theft measures, clients can safeguard their assets and minimize the risks associated with unauthorized vehicle usage or theft
- **Cost-effectiveness:** Our solutions offer higher value at a lower cost, enabling clients to achieve significant cost savings while maximizing the return on their investment in fleet management technology
- **Enterprise chat:** In build chat and communication module will help them manage the team better , ease in communication and no need for another chat application. Facility to add custom roles . We understand every organization is different, people play different roles and a standard role cannot be applied to all. Based on new role , users can be created and managed with ease

Our Vehicle Tracking System represents a paradigm shift in fleet management, offering unparalleled functionality, flexibility, and security. With a proven track record of excellence and a commitment to customer satisfaction, we stand ready to empower transport management companies in Qatar with the tools they need to succeed in today's dynamic business environment.

## Terms & Conditions

- **Payment Terms**

- 50% advance payment is required along with the LPO (Local Purchase Order), with the remaining 50% to be.
- Paid upon completion of the installation or getting vehicles tracked on the system if old hardware exists.
- After one year, the software charge IoT Data Sim charges 200 AED each vehicle

- **Software support**

- We strive to provide timely and efficient support to our valued customers, and therefore, we commit to a maximum response time of 24 hours for all complaints received.
- All complaints should be sent via email to our support team - automatically ticket will revert with the reference number; we will take the necessary action to rectify the problem within the soonest possible time.
- In addition to our commitment to a maximum response time of 24 hours for all complaints, we also aim to rectify any registered complaints within a maximum of 72 hours from the time of receipt.
- For more detail please click on the link below:

<https://www.vehicletracking.qa/support/>

- **Cancellation**
  - Once LPO is issued cannot be canceled within the timeline.
- **Order Processing**
  - All orders will be processed only on receiving a formal LPO
- **Validity**
  - The price quoted is valid for 30 days ONLY.
- **Delivery/Service Lead Time**
  - Ready stock subject to prior sale
- **Training**
  - One onsite training is included.
  - Help is provided in the system, this can be enabled for new users in order to get accustomed to the software and turned off if not needed.
  - We have on our website a clickable interface on both mobile and web which can be used for self-training purposes.
- **Software Customization**
  - Software Customization can be done with additional charges
  - Within the platform we have to add - on please check the available add-on option and if not there, those can be looked at for customisation. Our team will estimate and give the cost and timeline.
  - Once approved and payment made we will get customisation implemented in the agreed timeline.
  - For more detail please click on the link :  
<https://www.vehicletracking.qa/add-on/>

- **Device Installation:**

- Device Installation of Tracking Hardware(Teltonikafmb920) with One Year Software Subscription and Mobile Application.
- There will be a service charge of AED 150/each for device removal and installation in a different vehicle- (Only GPS Device).
- However, if the all vehicles are not available within 15 DAYS, we will submit the invoice for the completed job, we will not be responsible for the delay in getting the vehicle for the installation.
- Changing the device from one vehicle to another incurs a fee of 50 AED.

- **Device Warranty and Repair**

- We will take care all supplied products within 1 year as an ONSITE warranty.
- We offer a one-year device replacement warranty, ensuring that any faulty devices will be replaced free of charge within the warranty period.
- One-year device service, firmware updates & hardware maintenance.
- We will take care of all supplied products within 1 year as an ONSITE warranty.
- For more detail please click on the link : <https://teltonika-gps.com/support/warranty-repair>



## Terms & Conditions

- **Device replacement:**

- In the event that the device is determined to be faulty as a result of tampering or damage caused by drivers or users, a replacement can be obtained for a fee of 150 AED.

- **Lost or stolen vehicles:**

- If your vehicle is lost or stolen, the system can try to help you locate it by showing the location.
- We have an add-on by which vehicles can be immobilized remotely with our mobile app. We have given Immobilizer turn-on and off facility. To achieve this when installing a Teltonika GPS device we need to wire it in a certain way.
- Link to immobilization details on our website.

<https://www.vehicletracking.qa/immobilization/>

### Pricing:

Pricing		
Description	1 year	2 year
Hardware with onsite hardware maintenance and support	Not applicable	Not applicable
Web + Android + iOS Application	72.00 AED	72.00 AED
Web-based vehicle tracking application		
Setup and training		
Online software support		
IoT sim card with 100MB DATA per month for one year	Not applicable	Not applicable
Enterprise chat	Free	Free
Driver Console App	Free	Free

### Your Quote :

Years	No. of Vehicles	Sim Card	GPS Tracking Device	Price per Vehicle	Total Price
Fist Year	10	Without Sim Card	Not Included	72 AED	670 AED
Second Year	10	Without Sim Card	Not Included	72 AED	720 AED